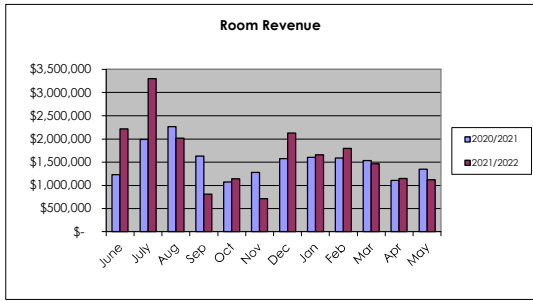


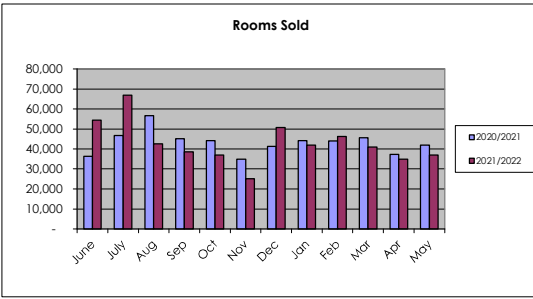
# Douglas County Lodging Tahoe Township Year-over-Year Comparison



Total Room Revenue			
2020/2021	2021/2022	variance	
June	\$ 1,234,371	\$ 2,215,064	79%
July	\$ 1,990,113	\$ 3,296,626	66%
Aug	\$ 2,261,948	\$ 2,017,683	-11%
Sep	\$ 1,627,895	\$ 806,233	-50%
Oct	\$ 1,073,118	\$ 1,139,003	6%
Nov	\$ 1,280,948	\$ 712,681	-44%
Dec	\$ 1,575,073	\$ 2,129,673	35%
Jan	\$ 1,602,915	\$ 1,655,610	3%
Feb	\$ 1,590,807	\$ 1,795,211	13%
Mar	\$ 1,534,912	\$ 1,468,266	-4%
Apr	\$ 1,101,655	\$ 1,146,250	4%
May	\$ 1,348,205	\$ 1,120,010	-17%
<b>Total</b>	<b>\$ 18,221,960</b>	<b>\$ 19,502,310</b>	<b>7%</b>

Lake Casinos Room Revenue			
2020/2021	2021/2022	variance	
June	\$ -	\$ 1,027,622	0%
July	\$ 895,504	\$ 1,662,748	86%
Aug	\$ 990,444	\$ 968,303	-2%
Sep	\$ 734,308	\$ 504,625	-31%
Oct	\$ 629,069	\$ 681,249	8%
Nov	\$ 423,383	\$ 431,758	2%
Dec	\$ 722,768	\$ 982,042	36%
Jan	\$ 758,389	\$ 818,910	8%
Feb	\$ 786,893	\$ 847,148	8%
Mar	\$ 694,790	\$ 703,827	1%
Apr	\$ 569,506	\$ 570,835	0%
May	\$ 648,176	\$ 558,121	-14%
<b>Total</b>	<b>\$ 7,853,230</b>	<b>\$ 9,757,188</b>	<b>24%</b>

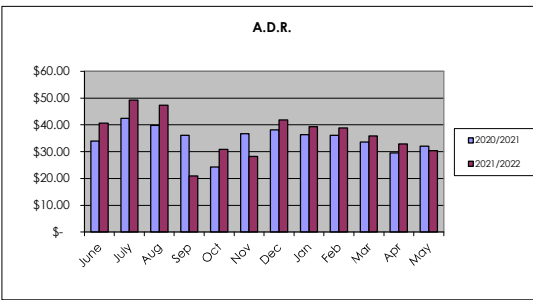
Other Lake Properties Room Revenue			
2020/2021	2021/2022	variance	
June	\$ 1,234,371	\$ 1,187,442	-4%
July	\$ 1,094,609	\$ 1,633,878	49%
Aug	\$ 1,271,504	\$ 1,049,380	-17%
Sep	\$ 893,587	\$ 301,608	-66%
Oct	\$ 444,049	\$ 457,754	3%
Nov	\$ 857,565	\$ 280,923	-67%
Dec	\$ 852,305	\$ 1,147,631	35%
Jan	\$ 844,526	\$ 836,700	-1%
Feb	\$ 803,914	\$ 948,063	59%
Mar	\$ 840,122	\$ 764,439	-9%
Apr	\$ 532,149	\$ 575,415	8%
May	\$ 700,029	\$ 561,889	-20%
<b>Total</b>	<b>\$ 10,368,730</b>	<b>\$ 9,745,122</b>	<b>-6%</b>



Total Rooms Sold			
2020/2021	2021/2022	variance	
June	36,353	54,501	50%
July	46,839	66,847	43%
Aug	56,727	42,638	-25%
Sep	45,121	38,614	-14%
Oct	44,179	36,940	-16%
Nov	34,911	25,224	-28%
Dec	41,312	50,845	23%
Jan	44,162	42,039	-5%
Feb	44,006	46,177	5%
Mar	45,628	40,982	-10%
Apr	37,240	34,875	-6%
May	42,036	36,902	-12%
<b>Total</b>	<b>518,514</b>	<b>516,584</b>	<b>0%</b>

Lake Casinos Rooms Sold			
2020/2021	2021/2022	variance	
June	-	35,097	0%
July	28,541	42,041	47%
Aug	32,747	29,747	-9%
Sep	26,125	26,853	3%
Oct	25,676	28,004	9%
Nov	18,833	17,594	-7%
Dec	25,721	28,606	11%
Jan	28,432	29,245	3%
Feb	26,857	27,517	2%
Mar	27,294	27,178	0%
Apr	25,471	23,151	-9%
May	25,293	24,339	-4%
<b>Total</b>	<b>290,990</b>	<b>339,372</b>	<b>17%</b>

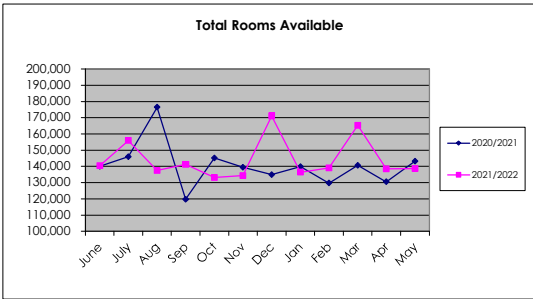
Other Lake Properties Rooms Sold			
2020/2021	2021/2022	variance	
June	36,353	19,404	-47%
July	18,298	24,806	36%
Aug	23,980	12,891	-46%
Sep	18,996	11,761	-38%
Oct	18,503	8,936	-52%
Nov	16,078	7,630	-53%
Dec	15,591	22,239	43%
Jan	15,730	12,794	-19%
Feb	17,149	18,660	9%
Mar	18,334	13,804	-25%
Apr	11,769	11,724	0%
May	16,743	12,563	-25%
<b>Total</b>	<b>227,524</b>	<b>177,212</b>	<b>-22%</b>



Total A.D.R.			
2020/2021	2021/2022	variance	
June	\$ 33.96	\$ 40.64	20%
July	\$ 42.49	\$ 49.32	16%
Aug	\$ 39.87	\$ 47.32	19%
Sep	\$ 36.08	\$ 20.88	-42%
Oct	\$ 24.29	\$ 30.83	27%
Nov	\$ 36.69	\$ 28.25	-23%
Dec	\$ 38.13	\$ 41.89	10%
Jan	\$ 36.30	\$ 39.38	9%
Feb	\$ 36.15	\$ 38.88	8%
Mar	\$ 33.64	\$ 35.83	7%
Apr	\$ 29.58	\$ 32.87	11%
May	\$ 32.07	\$ 30.35	-5%
<b>Total</b>	<b>\$ 35.14</b>	<b>\$ 37.75</b>	<b>7%</b>

Lake Casinos A.D.R.			
2020/2021	2021/2022	variance	
June	\$ -	\$ 29.28	0%
July	\$ 31.38	\$ 39.55	26%
Aug	\$ 30.25	\$ 32.55	8%
Sep	\$ 28.11	\$ 18.79	-33%
Oct	\$ 24.50	\$ 24.33	-1%
Nov	\$ 22.48	\$ 24.54	9%
Dec	\$ 28.10	\$ 34.33	22%
Jan	\$ 26.67	\$ 28.00	5%
Feb	\$ 29.30	\$ 30.79	5%
Mar	\$ 25.46	\$ 25.90	2%
Apr	\$ 22.36	\$ 24.66	10%
May	\$ 25.63	\$ 22.93	-11%
<b>Total</b>	<b>\$ 26.99</b>	<b>\$ 28.75</b>	<b>7%</b>

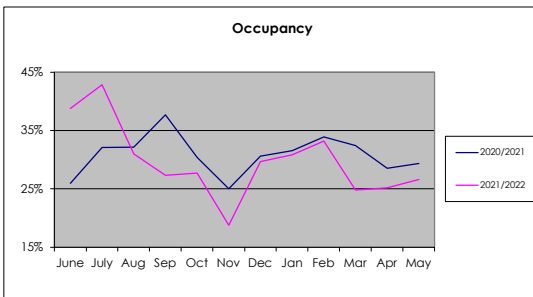
Other Lake Properties A.D.R.			
2020/2021	2021/2022	variance	
June	\$ 33.96	\$ 61.20	80%
July	\$ 59.82	\$ 65.87	10%
Aug	\$ 53.02	\$ 81.40	54%
Sep	\$ 47.04	\$ 25.64	-45%
Oct	\$ 24.00	\$ 51.23	113%
Nov	\$ 53.34	\$ 36.82	-31%
Dec	\$ 54.67	\$ 51.60	-6%
Jan	\$ 53.69	\$ 65.40	22%
Feb	\$ 46.88	\$ 50.81	8%
Mar	\$ 45.82	\$ 55.38	21%
Apr	\$ 45.22	\$ 49.08	9%
May	\$ 41.81	\$ 44.73	7%
<b>Total</b>	<b>\$ 45.57</b>	<b>\$ 54.99</b>	<b>21%</b>



Total Rooms Available			
2020/2021	2021/2022	variance	
June	139,995	140,485	
July	146,033	155,918	
Aug	176,450	137,463	
Sep	119,730	141,275	
Oct	145,125	133,132	
Nov	139,374	134,276	
Dec	134,959	171,137	
Jan	139,847	136,392	
Feb	129,746	139,040	
Mar	140,689	165,275	
Apr	130,482	138,470	
May	143,223	138,641	
<b>Total</b>	<b>1,685,653</b>	<b>1,731,504</b>	

Casinos Rooms Available			
2020/2021	2021/2022	variance	
June	-	66,422	
July	57,044	68,773	
Aug	60,831	68,588	
Sep	63,514	66,641	
Oct	68,075	68,782	
Nov	66,471	66,526	
Dec	68,673	68,567	
Jan	68,553	68,803	
Feb	61,938	62,029	
Mar	63,045	68,693	
Apr	66,023	66,323	
May	68,319	67,633	
<b>Total</b>	<b>712,486</b>	<b>807,780</b>	

Other Rooms Available			
2020/2021	2021/2022	variance	
June	139,995	74,063	
July	88,989	87,145	
Aug	115,619	68,875	
Sep	56,216	74,634	
Oct	77,050	64,350	
Nov	72,903	67,750	
Dec	66,286	102,570	
Jan	71,294	67,589	
Feb	67,808	77,011	
Mar	77,644	96,582	
Apr	64,459	72,147	
May	74,904	71,008	
<b>Total</b>	<b>973,167</b>	<b>923,724</b>	



Total Occupancy Rate			
2020/2021	2021/2022	variance	
June	26%	39%	49%
July	32%	43%	34%
Aug	32%	31%	-4%
Sep	38%	27%	-27%
Oct	30%	28%	-9%
Nov	25%	19%	-25%
Dec	31%	30%	-3%
Jan	32%	31%	-2%
Feb	34%	33%	-2%
Mar	32%	25%	-24%
Apr	29%	25%	-12%
May	29%	27%	-9%
<b>Total</b>	<b>31%</b>	<b>30%</b>	<b>-3%</b>

Lake Casinos Occupancy Rate			
2020/2021	2021/2022	variance	
June	0%	53%	0%
July	50%	61%	22%
Aug	54%	43%	-19%
Sep	41%	40%	-2%
Oct	38%	41%	8%
Nov	28%	26%	-7%
Dec	37%	42%	11%
Jan	41%	43%	2%
Feb	43%	44%	2%
Mar	43%	40%	-9%
Apr	39%	35%	-10%
May	37%	36%	-3%
<b>Total</b>	<b>41%</b>	<b>42%</b>	<b>3%</b>

Other Lake Properties Occupancy Rate			
2020/2021	2021/2022	variance	
June	26%	26%	1%
July	21%	28%	38%
Aug	21%	19%	-10%
Sep	34%	16%	-53%
Oct	24%	14%	-42%
Nov	22%	11%	-49%
Dec	24%	22%	-8%
Jan	22%	19%	-14%
Feb	25%	24%	-4%